

THE  
RUBIN  
MUSEUM  
OF  
ART

ONLINE ADVERTISING COPY

**Director of External Affairs**

**The Rubin Museum of Art**

New York, NY

<http://rubinmuseum.org/>

The Rubin Museum of Art (the Rubin) is a dynamic environment that stimulates learning, promotes understanding, and inspires personal connections to the ideas, cultures, and art of Himalayan Asia. With a diverse array of thought-provoking exhibitions and programs—including films, concerts, and on-stage conversations—the Rubin provides immersive experiences that encourage personal discoveries and spark new ways of seeing the world. Emphasizing cross-cultural connections, the Rubin is a space to contemplate the big questions that extend across history and span human cultures.

Now in its second decade, the Rubin welcomes over 175,000 visitors annually and has a growing membership of more than 4,000 households. It has established itself as a world-class place for contemplation, learning, and art appreciation for diverse audiences and ages.

The Rubin, founded in 2004, is a unique, multisensory experience where visitors can admire art from today and from 1,500 years ago, listen to live music and talks, watch a film, meditate, eat at the café, join a family program, or create their own art. The Rubin is now entering its next phase of growth and further positioning itself for long-term success, which includes goals to grow visitorship and engagement, enhance the Rubin brand visibility, increase membership, and diversify funding.

The Rubin seeks an entrepreneurial and collegial fundraising leader to serve in the position of Director of External Affairs. Reporting to the Executive Director, the successful candidate will be a key member of the Senior Leadership Team, will have 3 direct reports and will oversee a team of 15 in Development and Marketing & Communications. S/he will further build a culture of philanthropy and develop a comprehensive fundraising plan to diversify funding sources, expand the constituency base, and increase individual, foundation, corporate, and government donations and engagement.

The ideal candidate will be passionate about the arts and the Rubin's mission, with demonstrated success creating new fundraising constituencies and increasing philanthropic support. S/he will be a collegial and strategic leader, with the ability to inspire and mentor a team. The qualified candidate will have exceptional interpersonal and communication skills, as well as the stature and sophistication to engage high-level volunteers, a worldwide network of funders, and the arts community.

The Rubin has retained [Freeman Philanthropic Services, LLC](#) to assist on this important recruitment. The complete position profile can be viewed at [www.glfreeman.com](http://www.glfreeman.com). Please send all confidential inquiries, applications, and nominations directly to FPS via email at [Rubin@glfreeman.com](mailto:Rubin@glfreeman.com).

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FREEMAN PHILANTHROPIC SERVICES, LLC

[www.glfreeman.com](http://www.glfreeman.com)

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