



Director of Leadership Gifts

There has never been a better time – or place – to explore the nature and future of life at the California Academy of Sciences as our Director of Leadership Gifts. The Academy is committed to cultivating a culturally inclusive environment where diversity of thought and expression are valued, respected, appreciated and celebrated. We believe in creating a culture where all individuals feel respected, are treated fairly, provided work-life balance, and have an opportunity to excel.

We are looking for someone who can lead and develop a department of up to six staff and directly supervise: Director, Gift Planning; Associate Director of Major Gifts and Individual Gifts. In this role you will manage a portfolio of 65-70 major donors and prospects and works closely with the Chief Philanthropy Officer, Development Directors, Executive Director, Trustees, volunteers, and senior staff members to steward and solicit significant contributions and integrate planned gifts as part of donor strategies. This role reports directly to the Chief Philanthropy Officer. The focus is on raising restricted and unrestricted gifts, integrating planned giving and special project funding into core operating support (exhibits, education, scientific research) and the Academy's endowment from over 1,000 individual donors.

APPLICATION INSTRUCTIONS:

Please submit your cover letter and resume online at <http://calacademy.snaphire.com/?job=20652BMJ>